Breaking Free from Broadcom:

How Spinnaker Support Delivers VMware Third-Party Support That Works

SPINN/AKER

The VMware Shift Why IT Leaders Are Seeking Alternatives



Broadcom eliminated perpetual licensing



Subscription lock-ins are now standard

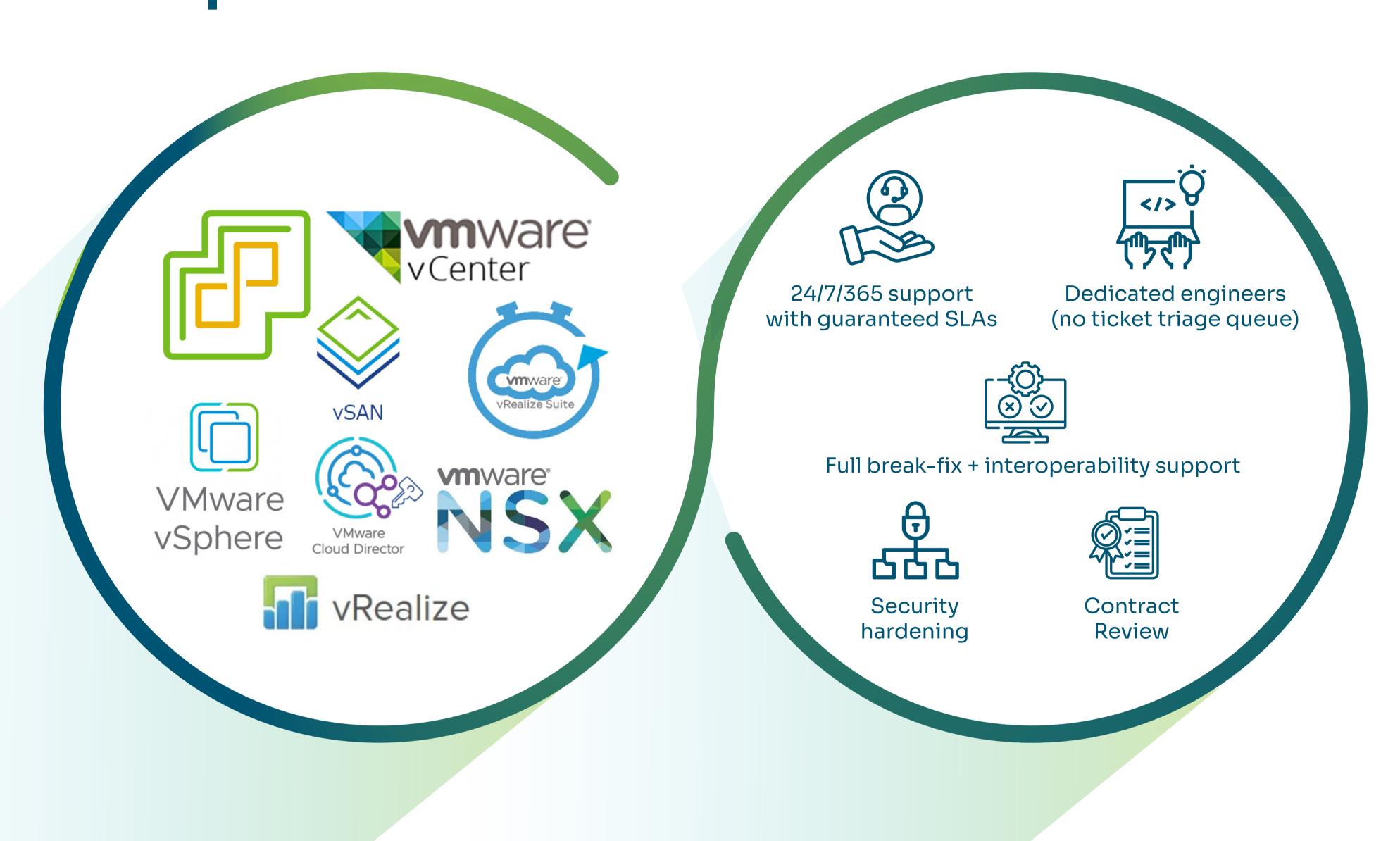


Customer support quality has declined



Security and roadmap concerns are growing

The Spinnaker Support Solution What Spinnaker 3PS for VMware Includes



Business Benefits Why Enterprises Choose Spinnaker Over Broadcom



Cost Savings Cut VMware support costs



Freedom No forced upgrades or renewals



Security Defense-in-depth via SpinnakerShield



Expertise Average engineer tenure: 12+ years

The 3PS Journey

Simple, Seamless Transition to Third-Party Support



Understand scope, timing, and desired outcomes

Contract Review Ensure legal clarity



Technical Alignment Review VMware environment, • customizations



Seamless case transfer + team alignment

Onboarding & SLA Agreement



Break/fix, advisory services, and a defense-in-depth approach

Support Begins



and continuous optimization

Quarterly Reviews

Ensure SLA adherence

Ready to Regain Control of Your VMware Roadmap? SPINNAKER*



Talk to a VMware 3PS Advisor

