

Spinnaker Support understands that in today's environment, which is characterized by increasing globalization, the winners of economic competition are not the companies that offer the best products, but the companies with the best supply chains! Even small gains in business practice, process, organization and/or technology can deliver powerful bottom line results.

The challenge faced by most is not identifying the problems, but rather, identifying easily implemented, high-return solutions. A company's distribution/warehouse operation is a high opportunity place to begin its supply chain optimization.

#### HIGHLIGHTS:

- Supply chain assessment delivers practice, process, organization and technical improvements
- Seasoned supply chain experts identify and prioritize improvements to gain maximum impact
- ROI on supply chain assessment services is typically less than 12 months

## Solving Complex Supply Chain Challenges

Are any of the following issues negatively affecting your operational bottom line?

- Inventory level is too high or turns too low – below industry standards
- High levels of distressed or obsolete inventory
- Inefficient warehouse management – visual management, manual decisions, redundant handling
- Operating costs are too high
- Transportation operations are inefficient
- Your distribution operations are in a continuous reactionary mode
- Poor service levels to your customers – internal and external
- Lack of trust in information system data

### Supply Chain Assessment Services

Spinnaker Support's supply chain and JD Edwards experts can help by executing our Supply Chain Management Systems Assessment. Our supply chain experts are not theoreticians. They are experienced business professionals that have managed distribution operations for industry-leading companies. They will document issues, identify the performance causal(s) and develop recommendations to resolve each.

## Supply Chain Assessment Deliverables

Spinnaker Support delivers an assessment that documents recommendations for improving performance through adjustments at the practice, process, organization or technology level. Changes to practice are those affecting how processes are performed; process changes address the underlying rules by which business is conducted; organizational recommendations focus on structure and culture to deliver the intended result; while technology recommendations suggest the hardware and application improvements which can be made to support the desired state of operational efficiency.

Typical assessment activities and deliverables include:

- A limited on-site engagement (duration based upon complexity and scope)
- Operational process review
- Warehouse
- Transportation
- Order fulfillment
- Inventory management practices
- Inventory replenishment policies
- Stakeholder interviews
- Review of Information Systems applications in use

The cost of the assessment as well as the cost to selectively implement the resulting recommendations will be returned through improved distribution system operations. The average return on investment is less than 12 months.

### Proven Experience & Methodologies

Spinnaker Support has an unmatched track record of delivering technology projects on time and on budget for our clients. We have a team of more than 30 dedicated JD Edwards professionals who average 14 years of experience with the JD Edwards products. Spinnaker Support's two guiding principles – measure our success by our client's success, and treat every situation with honesty and integrity, are the foundation of each value-added solution we deliver.

Spinnaker Support provides a greater value for your IT dollar as we collaborate directly with clients to deliver results quickly and at a lower cost than typical consulting firms. Our team of business-savvy associates has supported hundreds of complex projects. Our proven approach to JD Edwards solutions minimizes risk while maximizing the potential for success.

But don't just take our word for it; ask our clients. In an independent survey, 96% of clients say they are "highly satisfied" with Spinnaker Support.

**Spinnaker Support**, the market leader in JD Edwards consulting and support solutions, helps clients extend and maximize the lifecycle of their software investments. We assist clients wanting to refresh their software or hardware, via a host of JDE consulting services ranging from implementation solutions, technology solutions to strategic business solutions. For those organizations who want to maintain their current JDE environment, Spinnaker Support's personalized, cost-effective support model gives them access to the most technically savvy staff in the marketplace at nearly half the cost of traditional support providers.

Over 100 clients from all industries have chosen Spinnaker Support as their provider of choice. Headquartered in Denver, Spinnaker Support services are available across the globe via offices located in Singapore and London.

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GIVE US A CALL TODAY.