

Spinnaker Support believes the success or failure of a project or change initiative is dependent upon the contributions of project management. Leading organizations around the world recognize professional project management as a key ingredient in project success, which is defined as accomplishing the strategic project goals and meeting the budgetary objective.

A solution that meets the business objectives delivered on time and on budget sounds simple enough but, according to the *Project Management Institute*, 74% of all IT projects fail. This statistic suggests executing even the most basic of projects is more challenging than originally perceived.

Spinnaker Support’s strategic investment in our Project Management Office (PMO) and project management professionals pays dividends for our clients by delivering project results.

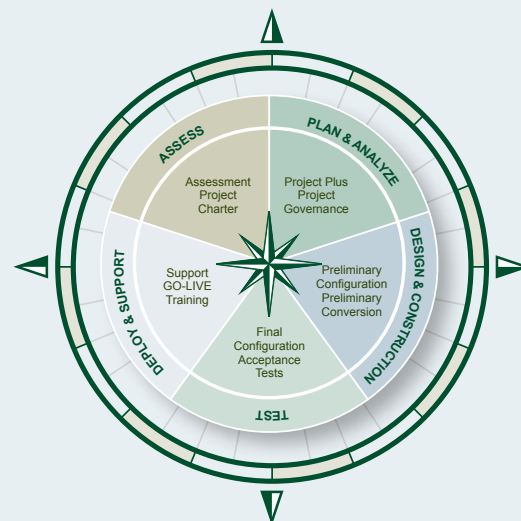
Proven Project Management Services

Our skilled project managers leverage proven methodologies and tools to reduce project risk, improve your opportunities for success and ensure your project initiatives achieve business objectives. Spinnaker Support’s PMO helps you plan and execute your projects at multiple levels via the following project services:

- Project Management Office Consulting
- Project Portfolio Management Methodology
- Project Planning & Assessment Workshops
- Project Management Plan Execution
- Engagement Management Services
- Tools, Templates & Technique Workshops

Spinnaker Support’s project delivery framework (*Compass*), whether applied as a continuous improvement methodology for people, business process or business systems enhancements, is designed to deliver results.

Compass Project Delivery Framework



HIGHLIGHTS

- Projects on time and on budget
- A reduction in project duration
- Higher-quality, lower-risk implementations
- Identification and implementation of business process improvements
- Enhanced end-user knowledge and ownership of the solution



Proven Experience & Methodologies Deliver Value

Spinnaker Support's Compass methodology includes an integrated set of project management, training and quality assurance deliverables that keep projects on track. Our methodology provides a framework of milestones, activities and tasks.

Project management processes are an integral part of the Compass framework and include activities such as:

- Developing project charter and governance
- Developing and managing the project plans
 - Technical and functional
 - Communication
 - Training
 - Risk mitigation
- Managing project issues as they arise
- Scheduling day-to-day project activities
- Provide status feedback reporting
- Reviewing and assisting in the development of deliverables
- Managing the change control process
- Managing the project budget
- Managing the project scope

Spinnaker Support provides a greater value for your IT dollar as we collaborate directly with clients to deliver results quickly and at a lower cost than typical consulting firms. Our team of business-savvy associates has supported hundreds of complex projects. Our proven approach to JD Edwards solutions minimizes risk while maximizing the potential for success.

But don't just take our word for it; ask our clients. In an independent survey, 96% of clients say they are "highly satisfied" with Spinnaker Support.

Spinnaker Support, the market leader in JD Edwards consulting and support solutions, helps clients extend and maximize the lifecycle of their software investments. We assist clients wanting to refresh their software or hardware, via a host of JDE consulting services ranging from implementation solutions, technology solutions to strategic business solutions. For those organizations who want to maintain their current JDE environment, Spinnaker Support's personalized, cost-effective support model gives them access to the most technically savvy staff in the marketplace at nearly half the cost of traditional support providers.

Over 100 clients from all industries have chosen Spinnaker Support as their provider of choice. Headquartered in Denver, Spinnaker Support services are available across the globe via offices located in Singapore and London.

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GIVE US A CALL TODAY.